

COMPANY PROFILE



Agray Infosolutions Pvt. Ltd.

Corporate Office: Purvanchal Capital Tower,
Plot No. TC-A-1, 8th Floor, Unit-815-816, Vibhuti
Khand, Gomti Nagar, Lucknow - 226010



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www.agrayinfosolutions.com

ABOUT US

- Established in 2012 in Lucknow, Uttar Pradesh.
- Have our self-owned Corporate Office.
- ISO 9001:2015 certified, CMMI Maturity Level 3, and MSME-registered company.
- Registered with Udyog Aadhaar and NSIC for FMS/AMC Services.
- Proven capability to deliver complete ICT solutions and services.
- Specializing in System Integration and delivering end-to-end ICT solutions.
- Approximately 40% of business comes from existing customers.
- Committed to ethical business practices and long-term, trusted relationships.
- Operating across North India for solution-based sales and service delivery.
- Fast-growing IT solutions provider with a focus on innovation and quality.
- Expertise in setting up and maintaining Data Centers, HPC implementation, Enterprise Networking, Software Development, Data Migration, Data Backup, and Security solutions.
- Working with more than 150 Customers across North India.
- We maintain the highest level of Service & Support with locations facilities across North India.
- Strong client base in Government, PSU and Corporate sectors.
- Executed more than 500 orders including 300 orders on GeM.
- Strong Business Relationship with OEMs and Customers.
- Team of qualified, trained, certified & experienced IT Professionals.
- Offering IT Consulting services tailored to client needs.
- Working towards new opportunities with the Latest & Cost Effective Technology & Solutions.

TEAM

50+

CUSTOMERS

150+

TECH. PARTNERS

20+

VISION

To be the leading, customer-centric IT Company of innovative and reliable ICT solutions, empowering organizations and individuals to thrive in Digital India.

MISSION

Our mission is to deliver secure, reliable, and tailored multifold ICT Technology solutions and to adopt customer oriented approach with commitment to technical excellence and innovation.

We Dream To Deliver The Best

OUR STRENGTH

- One of the best teams of experienced, skilled, and certified IT professionals.
- A trusted and comprehensive Information Technology company.
- Enterprise solution & security provider company.
- Strong presence among Government and Corporate clients.
- Service coverage across most locations in North India.
- Dedicated & Committed Manpower Resources.
- Focused customer care leading to long-term account retention.
- Strong Business Relationships with OEMs & Customers.
- Skilled, Dynamic & Experienced Team of IT Professionals.
- Maintaining the highest level of service and support.
- Committed to ethical business practices.
- Working towards New opportunities with latest and cost effective technologies.
- We believe in the Positive, Trusted & Long Term Relationship.
- Capability to deliver End-to-End and turnkey ICT Solutions & Services.
- State-of-the-art lab facilities for maintenance & support services.

OUR OFFERINGS



Products

We provide State-of-the-Art technology & Products from world renowned OEMs and Business Associates-

- Corporate range of Desktops, Laptops, AIOs, Workstations, and Printers.
- Enterprise products such as Servers, Storage, and Backup devices.
- Network products like Chassis, Switches, Routers, NMS etc.
- Security Products such as UTM's, Next Generation Firewalls, Antivirus etc.
- Software products such as In-House developed customized/tailored ERP, Operating Systems (Red Hat and Microsoft).
- RFID and IOT products.
- We provide CCTV Cameras (Indoors/Outdoors) with related products.
- We also provide Uninterruptible Power Solutions (UPS) & Related Products.
- Professional LFDs with Video Wall Solution.
- Video Conferencing Products and Solutions.



Solutions

You Think We Implement- We help identify your technological requirements and deliver end-to-end latest solutions .

- Turnkey ICT solutions that integrate software development, cloud services, AI-driven data analytics, IoT, enterprise networking, and cybersecurity.
- Data center solutions, on-premise infrastructure, centralized systems, virtualization, and servers consolidation.
- Cloud Solutions & Services.
- Cyber Security Solutions & Services.
- Campus Wide Networking & Security Implementation.
- Data solutions like Data Migration, Backup Implementation, Recovery etc.



Services

We ensure seamless operation through our comprehensive support.

- We provide after sales service for the supplied products with installation at multi-locations.
- Software Support Service.
- AMC- We offer Annual Maintenance Contracts Services to minimize downtime & reduce the cost & hassle of unexpected repairs or system issues.
- FMS- We provide Facility Management Services ensuring proactive monitoring & maintenance for smooth functioning & operation of IT infrastructure with onsite and remote support by assigning dedicated service engineers.

SOME OF THE MAJOR PROJECTS IMPLEMENTED

1. Directorate of Agriculture, Uttar Pradesh

- Designed and Implemented their Data Center.
- Established Network, Wi-Fi Connectivity & Security.
- NMS/EMS for centralized monitoring.
- AWS-based cloud backup & recovery.
- Facility Management Service for the installed data center.

2. Vidhan Sabha & Vidhan Parishad, Uttar Pradesh

- Upgraded their Data Center with enterprise products.
- Implemented Campus Wide Wi-fi Network.
- DR site setup in Pune ensuring data protection, work continuity during a Data Center outage in important locations.
- Ongoing FMS and AMC for data center and DR site.

3. NTPC Limited

- Implemented video conferencing (VC) solutions at various NTPC sites for effective remote collaboration.
- Supplied Enterprise Storage for their Database.
- Implemented CCTV surveillance system at multiple locations.
- Strengthened their security infrastructure by implementing firewall security and UTMs.
- Facility Management Services for their entire campus network infrastructure.

4. Power Grid Corporation of India Limited

- Implemented video conferencing (VC) solutions across multiple locations.
- Enhanced Network Security by deploying Firewalls in high availability failover mode.
- Implemented Data Backup Solution.
- Revamped their Network Infrastructure for better connectivity and resource sharing.
- Facility Management Service for their IT infrastructure.

5. Hindustan Aeronautics Limited

- Implemented Blade Servers, Enterprise Storage, Data Backup and Data De-Duplication solutions.
- Configured Microsoft SCCM for centralized system management.
- Implemented Video Conferencing solution.
- AMC and FMS for their existing IT infrastructure.

6. Income Tax Department

- Deployed Red Hat Linux and MySQL environments for secure, open-source-based operations.
- Provided and integrated all necessary hardware components and software which include HPE servers, enterprise storage, and Cisco ASA firewalls, and routers.
- Implemented security software and integrated it with CDOT systems.

OUR MANAGEMENT TEAM



Pramod Mishra **Managing Director**

On behalf of Team AGRAY, I extend my heartfelt gratitude and sincere thanks to our valued customers and business associates. Your trust and continued support have been instrumental in shaping our successful journey and driving our growth. We remain committed to elevating our services by embracing the latest technological innovations and supporting infrastructure. Our focus is on delivering best-in-class, future-ready IT solutions that meet evolving industry needs and offer cutting-edge, cost-effective technologies.

We look forward to building and strengthening our business relationships in the years to come and assure you of our best services and support. Once again, thank you for entrusting us.



Asheesh Mishra **Director- Operations**

As a Director of Agray Infosolutions, I'm focused on driving transformation that aligns with the evolving needs of our customers in today's fast-moving digital landscape. I believe real progress happens when we adapt by leveraging emerging technologies, streamlining systems, and continuously enhancing the value we deliver.

Our mission is to make Agray more agile, innovative, and responsive. We're not just offering products and services, we're delivering integrated solutions that solve real-world challenges and make operations simpler and more efficient for our clients and my goal is to ensure that every interaction with Agray feels effortless, timely, and aligned with their strategic vision.

At Agray, we don't just respond to change, we anticipate it, so our customers can stay ahead of the curve.



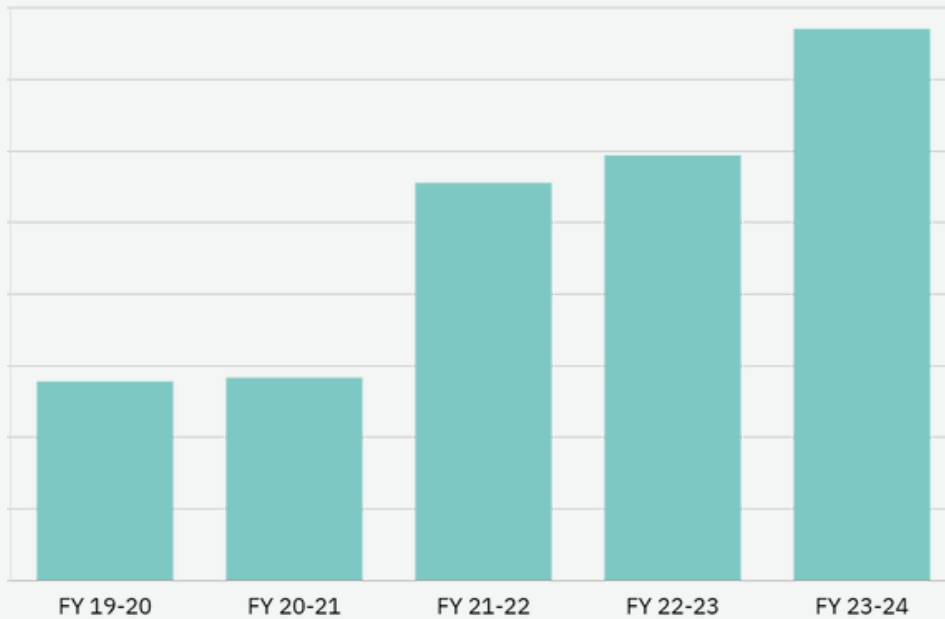
Mridula Mishra **Director - HR & Finance**

With over 15 years of experience in Finance and Human Resources, I lead the financial and human resource functions at Agray Infosolutions Pvt. Ltd. My mission is to ensure seamless financial operations, regulatory compliance, and long-term profitability, while fostering a collaborative culture that empowers teams.

I believe that a sound financial strategy and effective employee development are key to sustainable growth. From cost optimization and funding to transparent HR systems, every decision aligns with our business goals and a strong commitment to our employees.

At Agray, we're building a workplace driven by innovation, teamwork, and accountability- where individual growth and organizational success go hand in hand.

REVENUE GROWTH



Our turnover has seen steady Progressive growth, reflecting strong market coverage, multifold offerings, and efficient execution. This upward trend highlights our ability to scale sustainably while delivering consistent value.

Geographical Growth



We began our journey in Lucknow, and over the past 13 years, our customer base has grown to span the entire state of Uttar Pradesh. As we continue to grow, our goal is to expand our reach across major parts of North India and ultimately build a strong client presence nationwide.

SOME OF OUR VALUABLE CUSTOMERS

We are working with more than 150 customers across various sectors.



UP Agriculture Directorate



Uttar Pradesh Legislative Assembly



UP Vidhan Parishad



UP Irrigation Department



UP Revenue Department



UP Information & Public Relations Department



NTPC Limited



Power Grid Corporation



Hindustan Aeronautics Limited



IFFCO



Income Tax Department



RDSO Lucknow



Indian Oil Corporation Limited



Banker's Institute of Rural Development



CSIR- IITR Lucknow



CSIR- NBRI Lucknow



Airport Authority of India



Avadh Rail Infra Ltd.



AIIMS Gorakhpur



Abdul Kalam Technical University



Baba Sahab Ambedkar University



KNIT Sultanpur



Atal Bihari Vajpayee Medical University



Madan Mohan Malviya University of Technology

*The above shown logos are only representing our past business association with these customers

Our Technology Partners



*The above shown logos are only representing our business association with these tech. partners

Accreditation



Quality Management System



Service Management System



Information Security Management System



Capability Maturity Model Integration



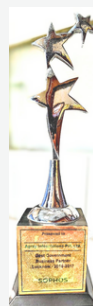
National Small Industries Corporation



Micro Small and Medium Enterprises



Spotlight Award from GLOBUS INFOCOM Limited



Best Government Business Partner Lucknowf from SOPHOS



CRN Channel Award

Way Ahead

Aligning with the Digital India Vision

As India accelerates toward a digitally empowered society and knowledge economy, we are proud to align our growth trajectory with the Govt's Digital India initiative. Our roadmap for future business expansion is totally aligned with the Vision & Mission of Digital India conceptualization.

We are committed to contributing to the core pillars of Digital India—digital infrastructure as a utility to every citizen, governance and services on demand, and digital empowerment. Our Team is geared to accept the Technological challenges and play a pivotal role in nation-building through technology.

Our future initiatives will focus upcoming & cutting-edge technologies to provide State of Art solutions for effective e-governance for Government, facilitate G2B stakeholders in ease of doing Business and providing on demand services for G2C operations.





CONTACT US

We are ready to assist you

Whether you're looking to collaborate, explore our solutions, or have a question—reach out and let's start a conversation.



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